



## Heather Corcoran

Heather is a leadership expert who supports mission-driven leaders as they take on new challenges and roles.

She serves as a coach and trusted consultant focused on developing the capacities that leaders and their organizations need today and for the road ahead.

Heather works with senior leaders in a range of ways: to grow their leadership, to spark learning and engagement in their organizations and to design careers of purpose.

### Education

Yale School of Management | MBA  
McGill University | BA

### Select Clients

Netflix, Bain & Company  
Hello Sunshine, Fastly  
Genentech, Lucasfilm  
The Hewlett Foundation  
The Packard Foundation

### Client Roles Served

CEO, President, Founder,  
Executive Directors, VPs,  
Directors, Other senior leaders

### Industry Experience

Fortune 50 to Growth Stage  
Companies in Technology,  
Insurance, Financial Services,  
Entertainment, Real Estate,  
Private Equity, Retail, Consumer  
Products, Biotech

Nonprofits and Philanthropy  
focused on Climate Change and the  
Environment, Children and Families,  
the Arts, Education, Health,  
Science, Global Development

## Professional Experience

Heather brings 20 years of experience coaching executives and developing learning programs at organizations that include Netflix, Bain & Company, Hello Sunshine, Fastly, Genentech, Lucasfilm, The Hewlett Foundation, and The Packard Foundation.

### The Leadership Challenge

One of the hardest things about leading at a senior level is managing your own thoughts, feelings and reactions. Heather works with leaders to adapt, relate and communicate in ways that expand their possibilities.

### The Employee Engagement Challenge

HR leaders need to help their people work together in new and inclusive ways, while supporting their wellbeing. Heather works with them to launch LD and OD initiatives to improve employee experience and grow the organization's leadership.

### Career Coach

Leaders with successful careers often reach a point where they want to adjust their approach to work or even devote their heart, energy and skills to something different. Heather works with them to explore the deep questions of life and career, and how to make their current and future work fulfilling.

## Coaching Specializations

Organizational Leadership,  
Leading Leaders,  
New Managers, Team Building,  
Developing Others,  
Influence and Collaboration,  
Conflict Management,  
Communication, Career Transition

## Certifications

- New Ventures West  
Integral Coach
- CTI Certified Professional  
Co-Active Coach
- ICF Professional Certified Coach
- Immunity to Change  
Certified Coach
- Crucial Conversations
- Leadership Circle
- Hogan
- Myers-Briggs
- Emotional + Social  
Competency Inventory
- Integrative Enneagram
- CCL Benchmarks

## Contact Information

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## Background

Heather founded Corcoran Leadership in 2018 to focus on what she loves most, serving as a trusted partner for leaders as they wrestle with new challenges and roles. For 16 years prior, Heather was a founding Partner of Next Step Partners, a leadership development firm based in San Francisco, New York, and Los Angeles.

Heather's leadership education is built on deep academic training including an MBA and four coaching program certifications. Prior to joining the leadership and organizational development field, she had hands-on business experience running marketing for Peet's Coffee & Tea and she co-founded the non-profit Net Impact.

## Approach

Today's leaders need an increased capacity to deal with change, connect effectively with others and get results. It takes intentional learning and development based on best practices. Heather's depth and variety of experience allow her to drop into just about any leadership situation, quickly grasp what's happening and offer creative, strategic recommendations.

Heather is both a systems thinker and someone who dives deep to help leaders develop greater capacity. A strong background in marketing and communications gives her a keen sense of how to frame things and communicate effectively. Her approach to all of her work is highly adaptive, iterative and strategic.

She builds trusted partnerships quickly and collaborates with a strong bench of expert specialists who she has come to know well and trust.